

## VOCATIONAL SCHOOL DEPARTMENT OF FOREIGN TRADE PROGRAM OF FOREIGN TRADE (ENGLISH) ASSOCIATE DEGREE CURRICULUM (2023-2024 FALL) Semester 2 For States Descentific Community Community

Semester 4 Code MTRD102.01 MFTR206

SECGNL4YY

SECGNL4YY

MFTR202 MSTJ002 Course Title Turkish Language II Foreign Trade Finance Customs Operations and Practices

Customs Operations and Fractices Internship 1 Elective Course III (ELECTIVE DEPARTMENT COURSE/ELECTIVE FACULTY COURSE) Elective Course IV (ELECTIVE DEPARTMENT COURSE/ELECTIVE FACULTY COURSE)

Semester 1							
Code	Course Title	Т	А	С	ECTS	Status	Prerequisite
ATA111	Atatürk Principles and The History of Turkish Revolution I	2	0	2	2	Compulsory	
MFTR101	General Concepts of International Trade	3	0	3	7	Compulsory	
MFTR103	Basic Mathematics	3	0	3	6	Compulsory	
MFTR105	Economics	3	0	3	6	Compulsory	
MFTR107	Introduction to Accounting	3	0	3	7	Compulsory	
CLP001.09	İş Yaşamına Hazırlık	0	2	1	1	Compulsory	
	Tot	al Cre	dit	15	29		

Code	Course Title	Т	А	С	ECTS	Status	Prerequisite
ATA112	Atatürk Principles and The History of Turkish	2	0	2	2	Compulsory	
AIAII2	Revolution II	2	0	2	2	Compansory	
MFTR106	Essentials of Finance	3	0	3	5	Compulsory	
MFTR108	Essentials of Business Strategy	3	0	3	6	Compulsory	
MFTR110	Introduction to E-Commerce	3	0	3	5	Compulsory	
MFTR116	International Business and Trade	3	0	3	7	Compulsory	
MFTR114	Import and Export Operations	3	0	3	6	Compulsory	
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	Te	otal Cre	dit	17	31		

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Code	Course Title	т	А	С	ECTS	Status	Prerequisite
MTRD101.01	Turkish Language I	2	0	2	2	Compulsory	
MADM209	Organizations and Behaviour	3	0	3	6	Compulsory	
MLOG201	Basics of Logistics	3	0	3	6	Compulsory	
MFTR217	Business English	3	0	3	7	Compulsory	
SECGNL3YY	Elective Course I (ELECTIVE DEPARTMENT COURSE/ELECTIVE FACULTY COURSE)	3	0	3	5	Elective	
SECGNL3YY	Elective Course II (ELECTIVE DEPARTMENT COURSE/ELECTIVE FACULTY COURSE)	3	0	3	5	Elective	
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Semester 5	5						
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TOTAL CREDIT 63 TOTAL ECTS 121

Abbreviations: T=Weekly hours: theoretical; A=Weekly hours: application; C=Credits in Turkish System; ECTS= European Credit Transfer System



## ELECTIVE COURSES

Code	Course Title	Т	A	C	ECTS	Status	Prerequisit
	SECOND	FOREIGN LANGUA	٩G	E			
	DEPAR	TMENTAL ELECTI	VE				
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	FA	CULTY ELECTIVE	-	-		1	
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Code	Course Title		Т	А	С	ECTS	Status	Prerequisite
	SECOND	FOREIGN LANG						
	DEPAR	TMENTAL ELEC	гīv	/E				
	FA	CULTY ELECTIVI	E					
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	SECOND FOREIGN LANC	JUA	GI	3			
	DEPARTMENTAL ELEC	TIV	Æ/				
MFTR213	Marketing Analysis	3		3	5	Elective	
MFTR208	Marketing and Sales	3	0	3	5	Elective	
MFTR216	Introduction to Customer Relationships Management	3	0	3	5	Elective	
MFTR215	Supply Chain Management Processes	3	0	3	5	Elective	
MFTR218	Statistical Analysis	3	0	3	5	Elective	
MFTR220	International Trade Organizations	3	0	3	5	Elective	
MFTR222	Turkish Economy and the European Union	3	0	3	5	Elective	
MFTR224	World Economy	3	0	3	5	Elective	
	FACULTY ELECTIV	E					
MCAC217	Language Skills III	3			5	Elective	
MCAC220	Language Skills IV	3	0	3	5	Elective	
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Semester 5			_				
Code	Course Title				ECTS	Status	Prerequisite
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	SECON	FOREIGN LANGU	JA	GE	2			
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Course Title	Т	Α	С	ECTS	Status	Prerequisite
SECOND FOREIGN LANG	UA	GI	2			
DEPARTMENTAL ELEC	TIV	/E				
Marketing Analysis	3	0	3	5	Elective	
Marketing and Sales	3	0	3	5	Elective	
Introduction to Customer Relationships Management	3	0	3	5	Elective	
Supply Chain Management Processes	3	0	3	5	Elective	
Statistical Analysis	3	0	3	5	Elective	
International Trade Organizations	3	0	3	5	Elective	
Turkish Economy and the European Union	3	0	3	5	Elective	
World Economy	3	0	3	5	Elective	
FACULTY ELECTIV	E					
Language Skills III	3	0	3	5	Elective	
Language Skills IV	3	0	3	5	Elective	
UNIVERSITY ELECTI	VĒ					
	DEPARTMENTAL ELEC Marketing Analysis Marketing and Sales Introduction to Customer Relationships Management Supply Chain Management Processes Statistical Analysis International Trade Organizations Turkish Economy and the European Union World Economy FACULTY ELECTIV Language Skills III Language Skills IV	DEPARTMENTAL ELECTIV           Marketing Analysis         3           Marketing and Sales         3           Introduction to Customer Relationships Management         3           Supply Chain Management Processes         3           Statistical Analysis         3           Introduction to Crganizations         3           Turkish Economy and the European Union         3           World Economy         3           FACULTY ELECTIVE         Language Skills III           1         3	DEPARTMENTAL ELECTIVE           Marketing Analysis         3 0           Marketing and Sales         3 0           Introduction to Customer Relationships Management         3 0           Statistical Analysis         3 0           International Trade Organizations         3 0           Turkish Economy and the European Union         3 0           World Economy         3 0           FACULTY ELECTIVE         1           Language Skills III         1 0           Language Skills IV         3 0	Marketing Analysis     3     0     3       Marketing and Sales     3     0     3       Introduction to Customer Relationships Management     3     0     3       Supply Chain Management Processes     3     0     3       Statistical Analysis     3     0     3       International Trade Organizations     3     0     3       Turkish Economy and the European Union     3     0     3       World Economy     3     0     3       Language Skills III     3     0     3       Language Skills IV     3     0     3	DEPARTMENTAL ELECTIVE           Marketing Analysis         3         0         3         5           Marketing and Sales         3         0         3         5           Introduction to Customer Relationships Management         3         0         3         5           Supply Chain Management Processes         3         0         3         5           International Trade Organizations         3         0         3         5           World Economy and the European Union         3         0         3         5           FACULTY ELECTIVE         Language Skills III         3         0         3         5           Language Skills IV         3         0         3         5	DEPARTMENTAL ELECTIVE           Marketing Analysis         3         0         3         5         Elective           Marketing and Sales         3         0         3         5         Elective           Introduction to Customer Relationships Management         3         0         3         5         Elective           Supply Chain Management Processes         3         0         3         5         Elective           International Trade Organizations         3         0         3         5         Elective           World Economy and the European Union         3         0         3         5         Elective           FACULTY ELECTIVE         I         1         0         3         5         Elective           Language Skills III         3         0         3         5         Elective

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	FAG	ULTY ELECTIVE					
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	FAC	ULTY ELECTIVE					
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	UNIV	ERSITY ELECTIVE	5	-	1	1	
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